

# YOUR COMPLETE ENERGY SOLUTION AT THE CLICK OF A MOUSE

(EVERYTHING A BROKER DOES AND SO MUCH MORE)

Whether you are looking to buy, forecast or report across your energy strategy, access to our platform puts you in the complete control, giving you greater choice and confidence of market movements.



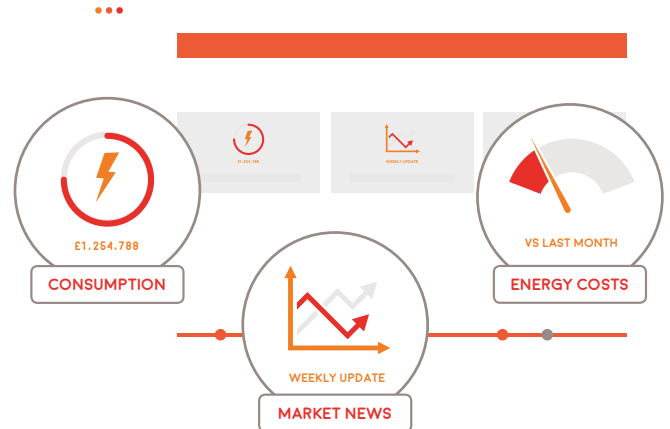
# WE ARE



## WE ARE THE UK'S LEADING ONLINE ENERGY SOLUTION

Our trusted reputation within the energy industry is built on a foundation of industry expertise, forward thinking and the backing from all major UK energy suppliers.

Our mission is to simplify energy buying for businesses with an open, fair and transparent platform which puts you in control.



**NANDO'S  
RESTAURANTS**

17% off their bills equating  
to a **£709,000** saving



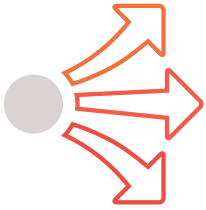
**WESTMINSTER  
ABBEY**

30% off their bills equating  
to a **£20,000** saving



**LONDON  
BUSINESS SCHOOL**

30% off their bills equating  
to a **£138,000** saving



### BUYING ON THE OPEN ENERGY MARKET OFFERS YOU MORE CHOICE

- Choose which contract is right for your business with **Fixed**, **First Flex** and **Full Flex** buying options
- Drive competitive bidding from suppliers by using our fully transparent e-reverse auction
- Track the cost of your next energy contract against your budget to protect your business

### SIMPLIFY AND SAVE TIME

- No more spreadsheets and disparate data. Automation replaces manual processes giving you instant analysis and updates
- Focus on the key goals for your business, not on the complexity or administrative burden inherent to managing your portfolio
- Choose the level of service right for your business, with independent or fully managed procurement services



### REPORTING ON THE OPEN ENERGY MARKET



- Improve accuracy and productivity with all your energy reporting in one place
- Access instant usage based reporting across your entire portfolio
- Enhance operational decision making around the evolution of your energy and non-energy costs

### FORECASTING ON THE OPEN ENERGY MARKET GIVES YOU GREATER ACCURACY

- Track and plan your future energy spend up to three years in advance
- Access to bespoke alerts and budgetary tripwires
- Forecast your energy costs based on live market data



## MEET YOUR ENERGY BUYING OPTIONS



#### FIXED

For businesses who require budget certainty and stability



#### FIRST FLEX

For larger energy users looking to benefit from wholesale prices



#### FULL FLEX

Complete control for businesses who understand the energy market



Ate-solutions.co.uk  
CALL 0800 999 7773  
Callum@askate.co.uk



# FLEXIBLE BUYING ON THE OPEN ENERGY MARKET OFFERS YOU MORE CONTROL

We offer two types of flexible buying on the Open Energy Market enabling you to benefit from market conditions throughout your contract term. Typically, these types of contracts are suitable for customers who use more than 3,000,000 kW hours.



## FIRST FLEX

For businesses looking for the benefits of flexible purchasing who wish to stagger their purchasing across the year and spread the cost. We recommend this product for first time flex buyers and businesses leaving baskets.



## FULL FLEX

For businesses looking to get the most out of flexible energy buying, with options to customise any aspect of the procurement and trading strategy.

**Both products are supported by our experienced trading desk which provides in depth market information, insight and analysis. Our unique, automated platform brings clarity and control to your energy decisions.**

## FLEX FEATURES

- Flexible Profile Manager — Incorporates your corporate goals and risk profile into the platform.
- Flexible Reporting — Realtime cost positioning against budgets and data.
- Flexible Purchasing — Customise your purchasing strategy with automatic high and low tripwires, hedging ratios and price point alerts.

## BENEFITS

- Easy to understand results, easy to share internally.
- Customised buying strategy for your business.
- “Groundbreaking” technology, giving you confidence in your decisions.
- No more spreadsheets. You can quickly share reports and data across your management team.
- Direct access to our experienced traders.
- Greater confidence with complete transparency.
- Clear breakdown of all supplier costs for every site.
- Demonstrable savings and no hidden costs.
- Innovative technology coupled with industry expertise giving you confidence in your decision.



Ate-solutions.co.uk  
CALL 0800 999 7773  
Callum@askate.co.uk



# FIXED BUYING ON THE OPEN ENERGY MARKET OFFERS YOU MORE CHOICE

Our innovative technology provides choice and transparency in energy procurement. Pitch all UK energy suppliers against each other for your required contract length and terms.

Our live, automated reverse auction reduces the price of your contract by encouraging competition between suppliers.



## FIXED

For businesses looking to capitalise on the prevailing market conditions. We recommend this product for companies that require budget certainty and stability.

Our platform makes the purchasing process simple and intuitive and is supported with market information, analysis and insight from our team of industry experts.

**We leverage excellent supplier relationships and substantial buying power whilst remaining fully independent of all utility providers. This allows us to negotiate the best deal for your business.**

## FIXED FEATURES

- Instant analytics — Benchmark different supplier products, fixed vs pass-through on a like-for-like basis comparing fully delivered energy costs.
- Price breakdown — Drill down into the detail to understand how your contract costs are built up.
- Competitive auction — Suppliers have full visibility of competitive prices and so resubmit multiple offers before the end of the auction.
- Freedom to review your quotes **without any obligation** to sign a contract.

## BENEFITS

- Simple to set up with intuitive portfolio management.
- Automation saves time by replacing lengthy manual processes.
- Competition generates the best prices.
- Full supplier engagement delivers a wide range of offers.
- Innovative technology coupled with industry expertise giving you confidence in your decision.



Ate-solutions.co.uk  
CALL 0800 999 7773  
Callum@askate.co.uk



# WELCOME TO OEM REPORTING & FORECASTING

## KEEP YOUR BUSINESS INFORMED WITH OEM REPORTING

We recognise that your energy reporting must be accurate, easy to understand and up-to-date.

Real-time, on demand energy reporting is built into our platform. It's quick, easy to access and relevant to your business.

**No more spreadsheets, no more waiting. Access the information you need, when you need it.**

We have removed the complexity from energy reporting and designed our platform to be accessible to all the key stakeholders across your business.

Automated data flows from your meters, suppliers and the market to create a comprehensive suite of reports helping you make informed decisions.



## TRACK YOUR COSTS WITH OEM FORECASTING

Designed and developed in response to customer and partner feedback, our unique forecasting tool allows you to track your future energy spend up to three years ahead.

In a volatile and unpredictable market, your energy costs can change dramatically. OEM forecasting shows you the fully delivered cost of your next energy contract according to the latest market information.

**No more surprises — remove uncertainty from your utility budgeting for the next 3 years.**

Define your budget, set tripwires and create automated alerts within your own personal price management toolkit.

Interested in how your prices are built up? Get a full breakdown of non-commodity and commodity costs customised to your business.

No more spreadsheets, no more guess work, and no more room for human error — let the Open Energy Market platform do the work for you.



Ate-solutions.co.uk  
CALL 0800 999 7773  
Callum@askate.co.uk